



**Upper South Carolina Chapter
Institute of Supply Management**
Website: <http://www.ismscupstate.org/>

Next Chapter Meeting:
Manager's Night...Thursday, September 7th, 2006

President's August Message: Valerie Stark

Greetings All,

HOT off the PRESS.....Lower Meal Cost. Yes, you read this correctly. The BOD has agreed to supplement the cost of meals for our monthly meetings. In the past, the Board of Directors voted to supplement the cost as much as \$4 per person per meeting. The cost would average \$700 per year. This year, the BOD voted to supplement the cost an additional \$4 per person per meeting.

Pre-registration cost is now \$16 and \$18 at the door. We need to maintain an average meeting attendance of 26-28 people to meet the budget for this year. Please remember to register for meeting (with meal or without meal) before the Wednesday prior to the meeting. We need a head cost of people and meals to ensure enough food and seating is provided. If you register but don't cancel or don't attend, then the chapter must pay for your meal. Please be courteous and register for each meeting you plan to attend.

Inquiring minds want to know: "How is my National Registration distributed?" The majority of the \$195 (renewal membership) is distributed to ISM in Tempe, a small portion is sent to Carolina-Virginia Affiliate in Greensboro. The Upstate Chapter only receives \$10 from every National Membership and zero from Regional Memberships. Currently, the Upstate Chapter has 155 members of which only 145 are National. Therefore, the chapter will receive throughout the year a total of \$1450 from C-V Affiliate. The meal supplement will cost the chapter \$1371 for 2006-2007. Hence, your participation before and during Supplier Night is much needed. If you have any questions/comments/concerns, then please contact me at vstark@advancedtech.com.

September 7th Meeting

Carol Marks of Industrial Distribution Group will speak on "Developing Effective Supply Chain Metrics". Please encourage your Manager to attend this meeting. It will be a wonderful opportunity to meet/network with other Managers that are members. Everyone is welcomed...members and non-members. This is a great opportunity to network with fellow Supply Chain Professionals. Remember: First time visitors attend at no charge but you still need to register for the meeting.

October 5th meeting is a plant tour of W.W. Grainger. There is no meal cost for this tour but donations to the chapter are welcome. Since Grainger will provide a box dinner, you must register for this meeting before September 30, 2006. The meeting will begin at promptly at 6pm. Due to safety issues, anyone arriving after 6:45pm will not be allowed admittance.

Seminar

David Alewine's topic for the seminar is "*Operation Management for Supply Management Professional*" that will include writing scope of work. David is a C.P.M./A.P.P. He is Senior Manager of Supply Chain Management and Contracts at Fluor. The seminar will be held on

November 3rd, 2006. Register before September 30, your cost will only be \$75 and you save \$20. After September 30th, the cost will be \$95.

Volunteer

Calling all volunteers!!!! Supplier Night March 2007 is just around the corner. This night is the chapter's only source of income for such things as:

- supplementing dinner cost
- providing scholarship to Greenville Technical College
- speaker fees
- website maintenance
- door prizes
- miscellaneous operation expenses that include mailings, postage and etc.

Volunteers are needed now to plan and send notice to prospective suppliers. We also need your participation during Supplier Night. Please mark your calendar now for March 1, 2007. This is great opportunity to bring the entire Supply Chain department of your company to meet your current supplier or make contact with new suppliers.

Ellen Welsh has graciously agreed to be Chairperson for Supplier Night. Please contact Ellen at PastPresident@ismscupstate.org for volunteer information. Volunteering for this event will give you insight to the behind the scenes of Supplier Night. Borrowing a phrase from a local organization..."it can't be explained, it can only be experienced".

Membership

National Members	151
Regional Members	6
Local Members	3
Total Members	160

C.P.M	51
A.P.P.	6
C.P.I.M.	1

Please welcome our newest member, Ms. Michelle Mckenzie. Michelle is a Buyer/Expeditor at Fluor.

C.P.M. versus CPSM

The Accredited Purchasing Practitioner (A.P.P.) designation is specifically designed for entry-level supply management professionals, or those primarily engaged in the operational side of the supply function. The Certified Purchasing Manager (C.P.M.) program is designed for experienced supply managers, and focuses on managerial and leadership skills, plus a variety of specialized functions designed to enhance the value of the profession. In 2008, the Certified Professional in Supply Chain (C.P.S.M) will replace both the CPM and APP. ISM will continue to support CPM. Please contact me if you should any questions concerning the CPM, APP or CPSM.

I look forward to seeing old friends and making new ones

Valerie