



**UPPER SOUTH CAROLINA CHAPTER
INSTITUTE FOR SUPPLY MANAGEMENT
CAROLINAS - VIRGINIA, INC.**

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**The Next Meeting – April 3, 2008
"ISM Update" by Jan Miller, Vice President, Affiliate Support**

Do you want to find out what is going on within ISM, ISM's future goals and objectives, CPSM, and where the profession is going? This is the meeting that you need to come make every effort to attend. Mark your calendar!

5:30 Registration/Social/Networking

6:10 Meeting and dinner starts

7:00 Speaker presentation

President's Message

By Anthony Napoli, M.S.M., CBM, Lifetime C.P.M.

Nostalgia: This is a word that many associate with age and the desire to stay young. In my case it is of a time when Purchasing professionals came out to be with other like professionals to network, exchange information, how to handle issues, etc. even with the daily pressures of their jobs. When I started in this Chapter in the mid to late 1980's there were approximately 100 – 125 members with 80 to 100 coming to the monthly meetings, and in the late 1990's there were 320 members with 60 to 80 attending the monthly meetings. We are now in the latter part of this decade with about 15% to 20% (see below chart for statistics) of our membership (135) attending the Chapter meetings and we are struggling to get volunteers for the Board of Directors.

The Upstate is the most energetic and growing part of South Carolina and the Purchasing and Supply Chain Profession. I have always felt that this Chapter was the premier Chapter in ISM-CV and I want to see that continue. I have received the commitment from three (3) members to serve on next year's Board of Directors and I want to thank them for volunteering. We need a minimum of two (2) more but would like more to gain new viewpoints and to distribute the activities more evenly. Volunteer: Show your organization that you are willing to stretch yourself to gain management knowledge, to enhance your organizing skills, and to promote your professionalism through your involvement in the ISM-CV Upper SC Chapter.

Nominations needed for our two (2) awards: The Outstanding Purchasing Professional (T.O.P.P.) and the William Erwin award. You can submit your nomination by picking up a form at the meeting or from the Chapter's website.

Upstate SC Supply Chain Coalition:

BMW Performance Driving School to be held April 25th at BMW's Driving School at 1155 Hwy 101 South, Greer, SC from 8:00 am – 4:00 pm. The cost is \$200.00 members and \$325.00 non-members.

I look forward to seeing each of you on March 6th for the Chapter meeting.

Our February Chapter meeting and seminar speaker, Marsha Hass has provided the following for our membership's review and information.

Kickback Probe IDs Former Home Depot Executives

Fulton County Daily Report

The U.S. Attorney in Atlanta has moved to seize nine properties, luxury cars and more than \$300,000 in cash and investments owned by three former Home Depot executives under investigation in connection with an alleged international kickback scheme, according to records filed by prosecutors. The complaints provide the first detailed public look at the investigation, which became public last year when Home Depot acknowledged that it had fired four purchasing managers for violating the company's ethics policy.

Supplier Night in Review:

I want to thank the suppliers listed below for their support of our Chapter through their participation in this year's Supplier Night/Trade Show.

Carmen Ad	Accessibility Services	Jost T. Ryerson & Sons
Hageneyer NA	Falcon Metal	Graybar
Applied	Pallet One	Copper & Brass Sales
Bolden Die Supply	Ionic Technologies., Inc.	Thyssenkrupp
Sielift	Greenville Office Supply	
Carolina Recycling Group	G-Five, Inc.	

A special thanks to the Golden Corner Chapter for their continued support in assisting with hosting this event and in having Clemson University faculty and students come to and participate in the event.

Chapter Attendance 1

	2006-07	2007-08	Difference
September	39	29	-10
October	31	21	-10
November	25	18	-8
December	21	15	-6
February	17	27	10
March	30	61	31
April	8		
May	13		
Total	184		7

As you can see we have a challenge to meet and increase our attendance numbers from last year. The Board has set a goal of increasing attendance by 10% and we need your help to make that goal. Come to the next Chapter meeting, and bring a colleague.

Survey results: March Meeting

		Complete	Partially	Not At All
A	Interesting and Applicable	30	1	1
B	Knowledge Gained	26	3	0
C	Future Value	26	4	0

Written comments:

- Well organized with great suppliers
- Great dinner conversation among suppliers
- Friendly and sociable suppliers willing to explain their company
- Well-delivered speaker
- Knowledgeable suppliers
- Great food
- I had fun, the food was great, people great

Written comments (continued):

- Great time with good dinner. Suppliers very informative
- Many suppliers who interested me working with supply chain in various locations.
- Variety of suppliers
- Excellent presentation
- I really enjoyed this event. Thank you for a great event.
- Great outing! Thanks
- Clemson students were a great idea!
- Good show

I encourage each of you to submit any ideas for a topic and/or a speaker to any of the Board members in person, or by e-mail. We are already discussing topics and speakers for next year. We are currently pursuing a date to schedule Norbert Ore sometime after September 2008 since he is already booked through our May meeting. Let us know of any ideas and I will maintain the list as part of the newsletter.

<u>Survey Summary Averages</u>			
	Complete	Partial	Not At All
Interesting & Applicable	13.7	3.2	0.3
Knowledge Gained	12.7	4.2	0.2
Future Value	12.0	4.8	0.2
Number Responding	17.2		

For six (6) meetings

Recommended topics received to-date:

1. How to influence purchasing policy & compliance in a large organization
2. Practical Application of Incoterms 2000
3. Global supply pressures impact on U.S. economy