



**UPPER SOUTH CAROLINA CHAPTER
INSTITUTE FOR SUPPLY MANAGEMENT
CAROLINAS - VIRGINIA, INC.**

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The Next Meeting – October 2, 2008

Hilton and Towers
45 West Orchard Park Drive (located off I-85 and Haywood Road)
Greenville, SC 29615
(864) 232-7350

**“Emerging Workforce Trends” by Sarah Houck, HTI
Employment Solutions, Technical Recruiter**

5:30 Registration/Social/Networking
6:10 Meeting and dinner starts
7:00 speaker presentation

President’s Message

By Anthony Napoli, M.S.M., CBM, Lifetime C.P.M.

What a great start for the new meeting year with 34 members attending this first meeting. Our speaker, Kathy Lyles, VP of Purchasing for Michelin, presented “Developing and Retaining Talent” and highlighted several reasons why it is so important to have the right people in the right positions and then have them trained to do that job and with continuing education to stay up with the changes in the market place and the profession. She reinforced those steps by following up with a mentor and coaching which validates all of the steps by the assessment of staff competencies. She ended her presentation with the following, I quote: “Good Management: People join a company, but they leave a supervisor.” This was an excellent topic for “Bosses Night” to illustrate not only the importance of having good staff, you must keep their skills up-to-date and you need to keep them with the company.

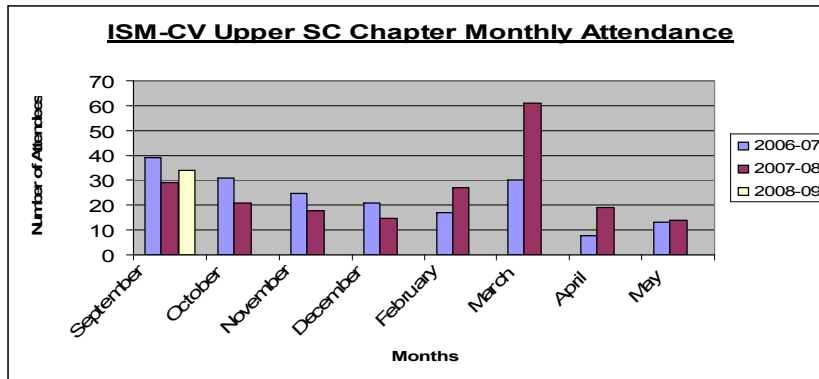
Our next meeting topic will extend this month’s topic and reinforce what is necessary to find and to maintain a professional and trained department. This is a continuous process and challenge that every manager faces in managing their department.

**I look forward to seeing each of you on October 2nd for the
Chapter meeting.**

Chapter Attendance 1

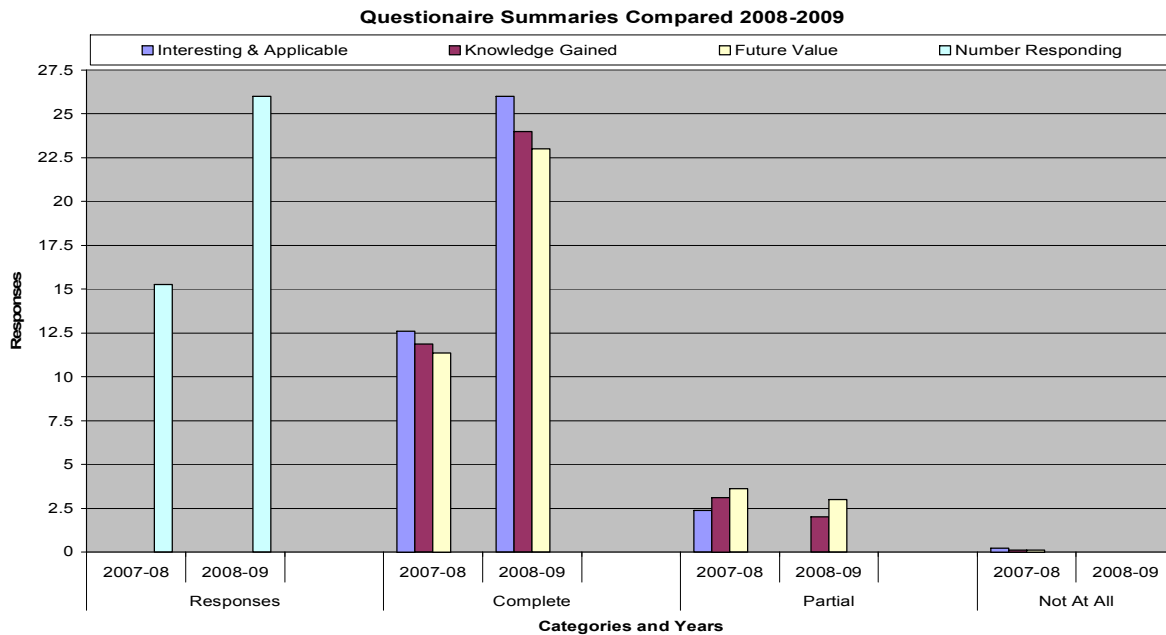
	2006-07	2007-08	2008-09	Difference
September	39	29	34	5
October	31	21		
November	25	18		
December	21	15		
February	17	27		
March	30	61		
April	8	19		
May	13	14		
Total	184	204		

The Board has set a goal of increasing attendance by 10% and we need your help to make that goal. Come to the next Chapter meeting, and bring a colleague.



Survey results: September Meeting

		Complete	Partially	Not At All
A	Interesting and Applicable	26	0	0
B	Knowledge Gained	24	2	0
C	Future Value	23	3	0



Written comments:

1. Everyone at the table seemed to enjoy the meal.
2. Loudness from behind us was distracting; speaker should have had a mic.
3. Very good meeting. Great speaker.
4. Good choice.
5. Noise from group next door was a bit loud.
6. Noisy from next door meeting.
7. Group next door very noisy.
8. Hilton had plenty of directional signs.
9. Meal: delicious!
10. Meeting Room: cool.
11. Way too much noise w/large conference next door!!
12. Problem with adjacent noise.
13. I didn't eat this time. This is a good change.
14. Room next to us was too noisy.
15. Too much noise from next room.
16. Serving of meal needs to be done based on members' readiness.
17. Mgmt & staff very helpful & accommodating.
18. It was a bit noisy with the crowd next door, and I felt like someone on the BOD should have stepped up and asked Kathy to use the microphone so folks in the back could hear her better.
19. Very good presentation; well presented.
20. Good points made.
21. I'd like to hear more from the speaker. Try to have her come back.

I encourage each of you to submit any ideas for a topic and/or a speaker to any of the Board members in person, or by e-mail. Let us know of any ideas and I will maintain the list as part of the newsletter.

Recommended topics received to-date:

1. Lean on VSM in Purchasing*
2. How to Conduct Value Analysis or Financial Analysis from a Purchasing Perspective
3. Technology in Purchasing: What is currently being used?
4. Global market changes, materials, lead times
5. New Ideas on How to Save
6. Inco terms, Special Clauses...*

* In reviewing the requested topics from the last survey it appears that we have scheduled the lean topic for the February 5, 2009 and the IncoTerms for April 2, 2009