

ISM Carolinas-Virginia, Inc.  
[www.ismscupstate.org](http://www.ismscupstate.org)

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## Message from the President

For the first time in my career, I am going through a contract dispute with a supplier. Although arm wrestling might appear to be an easy, speedy solution, I learned recently that the four most used methods of dispute resolutions are arbitration, litigation, mediation, and negotiation. Also, there are other types (alternatives) of dispute resolutions, like adjudication and expert determination. Which one is right for you will depend on the nature of the dispute, the amount of money involved, the remedies sought and the willingness of the parties to resolve the dispute between them and the nature of the relationship between the parties. Now that was a mouth-full!



Hopefully, my anxiety will diminish when my case goes to arbitration next week. Perhaps you're not facing a contract dispute, but you want a better understanding of what constitutes a contract—maybe you want to be able to distinguish between a binding contract, an agreement that is enforceable in the courts, and simple expressions of intention, never meant as a binding obligation. Then we have what you need!

In our next Chapter meeting, attorney Lance Sheek will take away the fear of legal jargons and provide you with legal strategies for incorporating the law with your day to day business activities.

Looking forward to seeing you at the meeting,

Valerie Arnold, President

## November Dinner Meeting Information

(Come at 5:30 p.m. to register and socialize with colleagues)

**When:** November 5, 2009 6:15 p.m.—8:00 p.m.

**Where:** Greenville Hilton, 45 West Orchard Park Drive

**Topic:** Fundamentals of Contract Law

**Speaker:** Lance Sheek

Mr. Sheek has served as a prosecutor with the Eighth Judicial Circuit Solicitor's Office, City attorney for the City of Greenwood and Municipal Judge for the City of Abbeville. He is also practitioner in The Sheek Law Firm in Greenwood, South Carolina.

**Why:** Low-cost CEH opportunity; networking; free ISM products and services

**Cost:** \$23.00 (Paypal.com)

### **Dinner Reservations:**

Deadline to make reservations: Wednesday, November 4, 2009

To register, visit <http://www.ismscupstate.org/meetingregistration.php>

Phone: 864.281.5263

