

PRESIDENTS MESSAGE

The 2010-2011 membership meeting year will come to a close on May 3rd with a presentation on *Incoterms 2011* by Shane Weir from BMW. This is a topic that all purchasing professionals should have a basic understanding of. There have been some changes to the Incoterm rules and Shane will discuss what impact that may have on your organization.

Shane has 15 years experience in international trade compliance. His background with customs brokerage, trade compliance consulting, and employment at international service, distribution, and manufacturing corporations has afforded him significant experience with import and export operations. A majority of his time has been spent in high risk sectors such as apparel, telecommunications and the automotive industry. He has a Bachelor of Science in International Business and Business Management from the Indiana University, Kelley School of Business. He has been a licensed Customs Broker since 1998 and is completing his Masters in Business Administration from Clemson University. His time is currently dedicated to helping produce the "Ultimate Driving Machine" as he is employed with BMW Manufacturing where he leads several compliance initiatives and cost saving strategies.

What you can expect to learn from this presentation:

- Incoterms 2010 - First revision in nine years, what are they and how are they different?
- Importer Security Filing - What is it and how do Incoterms impact it?
- How Incoterms can affect the bottom line
- Incoterms could soon replace UCC terms in domestic transactions, are you prepared?

Menu:

Sliced Slow Roasted Pork Loin in a Brandy Mandarin Sauce
Fresh Garden Salad with Assorted Dressings or Caesar Salad
Oven Roasted Red Bliss Potatoes or Rice Pilaf
Seasonal Fresh Vegetables
Fresh Baked Rolls or Italian Bread
Chef's choice of Dessert
Freshly Brewed Coffee, Decaf and Iced Tea

Please keep in mind that you do not have to pay for a meal in order to attend the membership meeting. As always the presentation(s) begin at 7:00 pm, so feel free to arrive five to ten minutes beforehand.

Nominations:

As noted in my March newsletter, we are accepting nominations and/or volunteers to join our board of directors for the 2011-2012 year. I encourage you to get involved and show your organization that you are willing to extend yourself beyond the workplace to enhance your management knowledge, organizational skills, and to promote your profession through your involvement in the ISM-CV Upper SC Chapter. For me personally it has been a very rewarding experience and I look forward to assisting the new board as Past President for the 2011-2012 membership year.

Also, nominations are needed for our two awards: The Anthony Napoli Outstanding Purchasing Professional (T.O.P.P.) and the William C Erwin award. Please submit your nominations to SecondVP@ismscupstate.org no later than May 1st.

The history and criteria for these awards can be found on the chapter website under the Chapter History heading.

As many of you may already know, ISM-CV is also paying tribute to Anthony Napoli by awarding the Anthony Napoli Ethics Award. Established in 2010 this award honors Anthony for his outstanding contributions to the Chapters of ISM-CV and ethical service to the Supply Management profession. The Ethics Award serves to provide a grateful acknowledgement of outstanding performance and ethical service through individual enterprise, and to propagate the ethical standards for the advancement of our profession.

This award recognizes demonstrated ethical responsibilities in leadership, communications, chapter development and service to the organization. We are all proud to know that Anthony will be remembered with such a well deserved honor.

Eligibility: ISM-CV Associate or Regular Member during 2010-2011 fiscal year.

I hope that you will join us at our May 3rd meeting.

Respectfully submitted,

Mark Devaney - President, SC Upstate Chapter ISM-CV