



**UPPER SOUTH CAROLINA CHAPTER  
INSTITUTE FOR SUPPLY MANAGEMENT  
CAROLINAS - VIRGINIA, INC.**

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**The Next Meeting – December 6, 2007  
Plant Tour – Spartanburg Steel Products,  
Spartanburg, SC**

**See Chapter Web-site for other information**

5:30 Registration/Social/Networking

6:10 Presentation by Spartanburg Steel Management

6:30 Tour

**No sneakers or open toe shoes – other safety equipment provided**

**President's Message**

By Anthony Napoli, M.S.M., CBM, Lifetime C.P.M.

Our November meeting addressed the issue of our relationship with Accounts Payable. Mr. Ali presented the importance of and several ways that will improve the working relationship between Purchasing and Accounts Payable. He also discussed why it is important and the benefits to both departments and the organization.

We will be taking a break in January. However, February is an exciting month with both our Chapter meeting and our Chapter Seminar. Both will be presented by Martha Hass out of Charleston, SC. She has presented before and is an excellent speaker who is both informative and entertaining.

Let me take this opportunity to let you know that ISM-CV Upper SC Chapter has joined with several other upstate professional organizations to form the "Upstate SC Supply Chain Coalition" which was designed to supplement and add value to the professionals involved supply chain activities. They have a meeting planned for January 18, 2008 with a panel of six (6) to discuss Lean and Six Sigma. It is scheduled for 11:30 am – 4:00 pm at the Hilton Hotel, 45 West Orchard Park Drive in Greenville. Cost is \$35.00 members and \$45.00 non-members.

Our next meeting is February 7, 2008 and the topic will be "South Carolina and the UCC" presented by Marsha Hass. You do not want to miss this opportunity. Plan today to attend this meeting.

**I look forward to seeing each of you on December 6,  
2007.**

**Chapter Attendance 1**

	2006-07	2007-08
<b>September</b>	39	29
<b>October</b>	31	21
<b>November</b>	25	18
<b>December</b>	21	
<b>February</b>	17	
<b>March</b>	30	
<b>April</b>	8	
<b>May</b>	13	
<b>Total</b>	184	

As you can see we have a challenge to meet and increase our attendance numbers from last year. The Board has set a goal of increasing attendance by 10% and we need your help to make that goal. Come to the next Chapter meeting, bring a colleague, and bring your Account's Payable staff.

**Survey results: November Meeting**

		Complete	Partially	Not At All
A	Interesting and Applicable	14	3	0
B	Knowledge Gained	15	2	0
C	Future Value	14	3	0

**Written comments:**

- Excellent, Subject and speaker
- Information was very relevant to me.
- Speaker was well informed and had good presentation very good
- Eliminate paper work
- Good Presentation
- Brought several topics to light that will help streamline process
- Good program - ties in very closely with initiatives my company is taking now.
- Lighting is too low
- Good speaker and topic
- Interesting ideas
- I realize the need to create a team approach and measure errors.

In the last newsletter, I requested that members provide suggestions for future topics. The Board of Directors is serious about wanting and needing your input for the success of future meetings and for the Chapter. At the last meeting we received one suggestion: "How to influence purchasing policy & compliance in a large organization" - thank you. I encourage each of you to submit any ideas for a topic and/or a speaker to any of the Board members in person, or by e-mail. We are already discussing topics and speakers for next year. We are currently pursuing a date to schedule Norbert Ore sometime after September 2008 since he is already booked through our May meeting. Let us know of any ideas.

<b><u>Survey Summary Averages</u></b>			
	Complete	Partial	Not At All
Interesting & Applicable	11.7	3.7	0
Knowledge Gained	12.0	3.3	0
Future Value	11.3	4.0	0
<b>Number Responding</b>	15.3	0	0

For three (3) meetings